

# XTIVIA, Inc. Overview

## YOUR TRUSTED TECHNOLOGY PARTNER

### XTIVIA STANDS APART.

In a sea of technical advisory services and consulting firms, XTIVIA stands apart by providing innovative technical expertise within a wide range of key disciplines, from Business Intelligence and database services to managed services, portals and CRM programs. As trusted industry thought leaders, we're committed to providing integrated technology solutions and services that deliver measurable results for every single customer—whether you're a small start-up looking for database services, or a Fortune 500 company seeking a complete Customer Relationship Management solution.

Our passionate approach, combined with a dedicated leadership team and an unparalleled technical staff, creates customer relationships that stand the test of time. From the top down, every member of the XTIVIA team is wholly focused on doing whatever it takes to help customers achieve their goals. Just ask our customers; they'll validate the company's absolute focus on providing smart, forward-thinking business solutions.

As XTIVIA continues to evolve our service lines, this commitment to smart solutions will grow with us—much like our customized technology solutions are designed to scale as your company grows. Whatever your unique needs might be, XTIVIA has what it takes to be your trusted technology partner. For life.

### OUR POWER COMES FROM OUR PEOPLE.

Since XTIVIA's inception more than 20 years ago, we have worked tirelessly to assemble the best team in the industry, bar none: creative, committed individuals who are not only technologically advanced, but also highly attuned to the finer points of customer service.

Our quality without compromise philosophy starts at the top—with passionate, involved leadership—and flows outward into every facet of our business. When it's time to roll up our sleeves and get to work, each and every one of us is ready to go. And, though this commitment is reflected in our many awards and recognitions, we find our REAL reward in the satisfaction of a job well done.

### OUR LEADERSHIP TEAM

Our quality without compromise philosophy starts with our passionate, involved leadership team. The leadership team has been working together for over ten years and many of our employees have been working together for a long period of time. We have very low employee turnover.

### DYNAMIC. DIVERSE. DEDICATED

Our team members hail from all walks of life and from countries all over the world. The result is a dynamic, diverse workforce with the ability to provide the best possible service to our clients.

Together, we've created a productive work environment that encourages our employees to grow, and address challenges in a constructive manner. Integrity and honesty are at the heart of our business, and our management team sets the example. We expect our employees to follow suit by maintaining high ethical standards in everything they do—both in their work and in their personal lives.

Simply put, we strive to make XTIVIA a place where people love to work. We're proud of what we've built, and we work hard to maintain it. We identify and recruit the very best people for every position. We carefully screen each candidate. Why? Because in a service-based business, XTIVIA is only as good as the people who provide the service.

### GUIDING YOUR BUSINESS

Through delivery of hundreds of cutting edge projects and solutions each year, XTIVIA accumulates a rich storehouse of knowledge and ideas that we believe are meant to be shared. We are more of a "do tank" than a "think tank," so our ideas and innovations are action oriented.

### OUR PARTNERS

COLLABORATION IS KEY. XTIVIA is proud to work in collaboration with the technology industry's most respected brands—from IBM to Oracle and beyond.

In many cases, our longstanding relationships with these companies and our deep experience working with their products has earned us "expert status" with them, making XTIVIA one of the most frequently recommended partners. From databases to portals to CRM systems, your partnership with XTIVIA ensures that you're using industry-leading technology...and working with the best of the best.



### OUR CUSTOMERS

REGARDLESS OF YOUR BUSINESS OR INDUSTRY, XTIVIA PROVIDES THE SOLUTIONS FOR YOUR MOST PRESSING BUSINESS NEEDS.

We have clients in a wide range of industries, from airlines to banking, communications to entertainment, finance to healthcare, technology and more.

Our solutions adapt seamlessly to any industry. Our proven team will focus on your technology needs, so you can focus on your business.

